

ENROLLMENT AND DEMOGRAPHICS

Contracts by Month

	Medical															Pharmacy
Contract Type	Jan 2012	Feb 2012	Mar 2012	Apr 2012	May 2012	Jun 2012	Jul 2012	Aug 2012	Sep 2012	Oct 2012	Nov 2012	Dec 2012	Average Current	Average Prior	Trend	Average Current Contracts*
Subscriber	820	818	800	790	779	777	775	771	764	763	758	751	780	748	4.3%	
Subscriber & Spouse/Dependent	151	151	147	147	149	149	149	149	148	147	143	143	148	144	2.8%	
Subscriber & Child/Children	111	113	113	109	107	107	106	105	104	105	105	102	107	91	17.3%	
Family	105	106	106	104	104	106	103	104	105	104	101	104	104	95	9.7%	
Total Contracts	1,187	1,188	1,166	1,150	1,139	1,139	1,133	1,129	1,121	1,119	1,107	1,100	1,140	1,078	5.7%	

Current Member Months

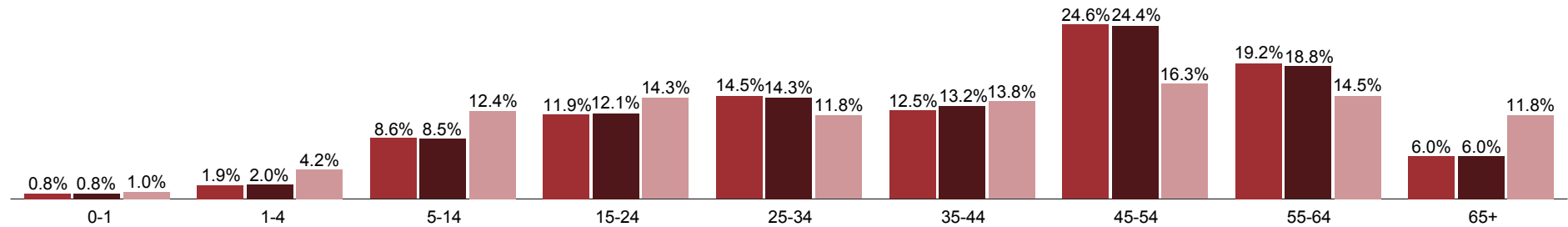
	Medical															Pharmacy	
Contract Type	Jan 2012	Feb 2012	Mar 2012	Apr 2012	May 2012	Jun 2012	Jul 2012	Aug 2012	Sep 2012	Oct 2012	Nov 2012	Dec 2012	Average Current	Average Prior	Trend	Member Months	Current Member Months*
Subscriber	820	818	800	790	779	777	775	771	764	763	758	751	780	748	4.3%	9,366	
Subscriber & Spouse/Dependent	302	302	294	294	298	298	298	298	296	294	286	286	296	288	2.8%	3,546	
Subscriber & Child/Children	271	275	275	265	262	259	259	256	252	254	254	247	261	223	16.8%	3,129	
Family	403	407	407	401	403	409	397	398	403	397	386	397	401	364	10.1%	4,808	
Total Members	1,796	1,802	1,776	1,750	1,742	1,743	1,729	1,723	1,715	1,708	1,684	1,681	1,737	1,623	7.1%	20,849	
Average Members per Contract	1.51	1.52	1.52	1.52	1.53	1.53	1.53	1.53	1.53	1.53	1.52	1.53	1.52	1.50	1.3%		
Benchmark Avg Members per Contract													1.96	1.85	6.2%		

* Results are not shown because the volume of data was not sufficient to ensure reliable results.

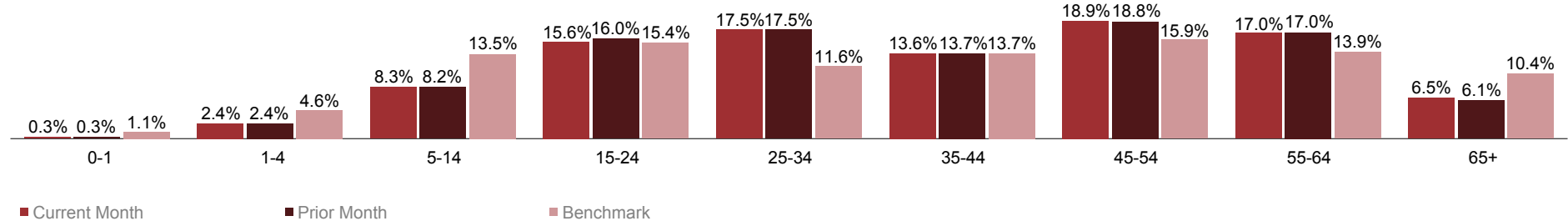
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Membership Distribution Compared to Benchmark

FEMALE



MALE



Gender, Average Age and Member Count

Gender	Average Age		Member Count	Percent of Members	
	Subscriber	Member		Group	Benchmark
Female	46	39	922	53.0%	51.1%
Male	42	37	816	47.0%	48.9%
All Genders	44	38	1,737	100.0%	100.0%

Fast Facts

1. The average number of contracts increased by **5.7%** from the prior period.
2. The average age of the subscriber is **44.0**, representing a **1.3%** increase when compared to the prior period's average age of **43.5** and is **8.5%** lower than the Benchmark of **48.1**.
3. The average age of a member is **38**, representing a **0.5%** increase when compared to the prior period's average age of **38.3** and is **1.7%** higher than the Benchmark average age of **37.8**.